

## Alison Forrest

M.Fin, B.Com (Eco&Fin), LLB (BusLaw)(Hons 1)

Speicherstraße 35 | 60327 Frankfurt, DE | +49 1601255773 | [alison@moxie-boss.com](mailto:alison@moxie-boss.com) | [www.linkedin.com/in/alisonforrest](http://www.linkedin.com/in/alisonforrest)

---

### **Infrastructure Asset Management Consultant**

*Internationally experienced finance and operations professional, with a background of 17 years in the investment banking and funds management industries across Europe, UK, Australia and Taiwan, managing projects, people and teams, with positions on Boards and as CFO of various large projects.*

*Specialising in setting up and managing the financial and operational aspects of infrastructure projects on behalf of investors, in particular renewable energy projects and PPPs across Europe.*

---

### **Finance Industry Experience (12.2002 – 03.2020)**

#### **Macquarie Capital (Europe) Limited – (Frankfurt, Germany)**

**01.2016 to 03.2020**

#### **Associate Director / Senior Vice President, Infrastructure Asset Management (EMEA)**

Management and optimization of the strategic, operational and financial aspects of project entities and holding companies in the renewables and infrastructure space, as well as overseeing relationships and the flow of information between the project, equity partners, and financing banks.

Introducing best practice risk management, clean and punctual financial reporting, rigorous budgeting, efficient Board Meetings, and optimization of funding utilization.

Business Operations Asset Manager in over 15 projects across UK, Scandinavia & continental Europe, including Board and management positions. Managed a team of 10, plus external service providers.

#### **Key Achievements:**

- Joined alone at business concept level, and built it in 12 months to a multi-million Euro revenue stream
- Negotiated a saving of €3.6m in annual insurance fees for an offshore windpark as CFO

#### **Director & Board Positions:**

- CFO, MGT Teesside Biomass Plant, UK (08.2016 – 05.2019)
- CFO & Managing Director, Baltic 2 Offshore Windpark, Germany (04.2016 – 03.2021)
- CFO and Board Director, Grangegorman Campus East & Central Quad PPP, Ireland (04.2018 – 05.2019)
- Board Director, Navigator Terminals, UK (03.2016 – 10.2016)
- Board Director, Comhar Housing social housing PPP, Ireland (01.2019 – 05.2019)

#### **Macquarie Capital (Europe) Limited – OS Assignment (Taipei, Taiwan)**

**05.2019 to 12.2019**

#### **Finance Director, Formosa 2 Offshore Wind Farm**

Director of the Finance Team, and member of the Senior Management Team for the US\$2bn Formosa 2 Offshore Wind Farm in Taipei, Taiwan, over the development phase leading up to successful Financial Close with multiple international banks. Responsible for all finance-related matters including the project controls function (cost & budget, risk management, change management), accounting, tax, Lender and Shareholder financing, payments, bank accounts, insurance, and financial risk management (FX and interest rate hedging).

Also responsible for coordination and management of legal matters relating to administration of the Project Company and the Holding Company including items covered under the Shareholders' Agreement, Lenders Financing Documents, Board requirements, company registration and corporate governance.

#### **Key Achievements:**

- Successfully closed a US\$2bn financing package, including hedging, in challenging circumstances
  - Swiftly built-up rigorous processes and oversight in all areas of finance and operations from zero
-

**Commerzbank AG, Competence Center Energy – (Hamburg, Germany)**

**05.2014 to 12.2015**

**Project Manager, Project Finance Structuring**

Project structuring and execution, including asset management and restructurings, for non-recourse wind and solar senior debt transactions in Germany and Europe, from construction phase through to CoD and beyond.

Solely responsible for the fluid and timely execution of the financing and asset management for my projects.

- Project structuring, including Financial Modelling, RoE analysis, risk analysis (PD / EL analysis)
- Writing Credit Papers and presenting at the Investment Committee
- Writing Term Sheets, negotiating Facility Agreements / legal documentation
- Arranging financing from internal and external sources (Dev. Banks, Export Credit Guarantees etc)
- Asset Management (Drawdowns, Annual Reviews, reporting & financial accounts analysis etc)
- Relationships with Developers, Manufacturers, Sponsors, Project MDs, Consortial Banks, Advisers

---

**Sabbatical**

**07.2012 to 04.2014**

Moved from Australia to Germany. Traveled around Germany and Europe; Set up life in Frankfurt; Studied German at the Goethe Institut (C1.2 Level (Adv), C1.1 Level (Adv) and B2.3 Level (Adv. Intermediate).

---

**AMP Capital Investors – (Sydney, Australia)**

**12.2002 to 06.2012**

**Associate Director, Private & Infrastructure Debt**

**12.2006 to 06.2012**

Deal origination, asset management, and restructurings for investments in Infrastructure Debt transactions, and mezzanine and subordinated debt for Private Equity led Leveraged Buy Outs.

- Originating and structuring transactions, drafting term sheets, and negotiating legal documentation
- Conducting extensive legal, tax, financial and industry due diligence
- Asset Management, incl. waivers, prolongations, restructurings and portfolio analytics
- Relationships with Infrastructure Equity providers, Private Equity firms, Investment Banks, lawyers
- Client / Investor marketing, presentations, conference calls, and portfolio reporting

**National Accounts Associate, Australian Sales & Marketing – Retail Distribution**

**8.2004 to 12.2006**

Master Trust & Wrap relationships

**Australian Sales & Marketing – Graduate Rotation**

**12.2002 – 8.2004**

---

***Coaching Industry Experience (03.2020 – Present)***

**Moxie Boss Coaching & Consulting – (Frankfurt, Germany)**

**07.2021 to present**

**Owner and Executive Coach & Trainer**

Established Moxie Boss Coaching & Consulting, offering leadership and career development coaching and training, and specializing in 1:1, small group, and corporate coaching, as well as workshops and training days.

Virtual and in-person coaching and training, incl. online courses, workbooks, and personality assessments.

Personally develop and lead half-day and full-day training programs on topics such as Leadership for New Managers, Emotional Intelligence, Workplace Wellness, Influencing & Motivating Others, Confidence, & more.

Working with employees globally from companies such as RWE, EnBW, Accenture, Google, Mars, Deloitte, bp, Chevron, Cisco Systems, Visa, Goodyear and Boeing.

Managing all business aspects, incl. marketing, website, accounting, budgeting, partnerships and CRM.

---

**Sabbatical**

**03.2020 to 06.2021**

6-month sabbatical; Study full-time at the Institute for Professional Excellence in Coaching (iPEC) to become a Certified Professional Coach; Set up my own freelance coaching practice, launched July 2021 (see above).

---

---

---

## *Education*

<b>Masters of Finance (Investment Management)</b>	<b>3.2004 – 12.2007</b>
• University of New South Wales, Australia	
<b>Bachelor of Laws (Business Law) First Class Honours</b>	<b>1998 – 2002</b>
• University of Western Sydney, Australia	
<b>Bachelor of Commerce (Economics and Finance)</b>	<b>1998 – 2002</b>
• University of Western Sydney, Australia	
<b>Nottingham Trent University, UK</b>	<b>9.1999 – 8.2000</b>
• One year university exchange	
<b>Bowral High School, Australia</b>	<b>1996 – 1997</b>
• HSC (Leaving Certificate) 1997 – 94.35 Tertiary Entrance Rank (Top 3.5% of Australia)	
<b>Kantonsschule Hochdorf and Reussbühl</b>	<b>1995</b>
• Rotary Youth Exchange Student, Luzern Switzerland, one year	

---

---

## *Certifications*

<b>Associate Certified Coach (ACC)</b>	<b>08.2022</b>
• International Coaching Federation	
<b>Certified Professional Coach</b>	<b>10.2020 – 09.2021</b>
• Institute for Professional Excellence in Coaching (iPEC)	
<b>Certificate in Neuroscience for Business</b>	<b>05.2021 – 08.2021</b>
• MIT Sloan School of Management	
<b>C1 Goethe-Zertifikat - 89%</b> (Advanced German Language Certificate), Goethe Institut	<b>08.2013</b>
<b>B2 Zertifikat Deutsch für den Beruf - 86%</b> (Business German Certificate), Goethe Institut	<b>03.2011</b>

---

---

## *Language, IT & Soft Skills*

Mother-tongue English, fluent in German (Advanced C2 Level, C1 Certificate, able to negotiate complex legal documentation and give in-depth trainings).

Advanced skills in Microsoft Office package, including Teams, Excel, Word, PowerPoint and Outlook.  
Extensive experience in Zoom, Slack, WordPress and Asana.

President of the Professional Women's Network, Frankfurt, a worldwide network of over 40,000 individuals focusing on gender-balanced leadership. Jan 2023 to present.

- Very strong communicator and relationship builder across teams, levels of seniority, and geographies
- Ability to think critically and with agility, drawing on years of experience and swift analysis of new data
- Strategically minded and globally focused, but with a keen attention to detail
- Team-player with extensive leadership and coaching experience
- Ridiculously organized, yet flexible and open to new concepts and ways of working
- Entrepreneurial mindset, with an "everything is figure-outable" attitude
- Warm and friendly yet highly professional, fitting into team outings as easily as the Boardroom